

Order Management for Business Portal

[BENEFITS]

Increase your revenue

Generate more sales by making it easier for your customers to order the products they need, when they need them—24 hours a day, 365 days a year.

Start selling right away

Quickly deploy your own portal with a few adjustments to the out-of-the-box order entry portal and you are ready to start taking orders.

Reduce operational costs

Minimize the time your employees spend on the phone with customers, taking orders, and filling out paperwork by providing online sales information and processes that reduce overhead costs.

Empower your sales force

Enable your sales force to securely place orders over the Internet and review order status, without tying up the efforts of onsite employees.

Integrate automatically

Streamline your sales order process with seamless integration of your order entry portal with Microsoft Dynamics™ GP, so that online orders are automatically updated as they are received.

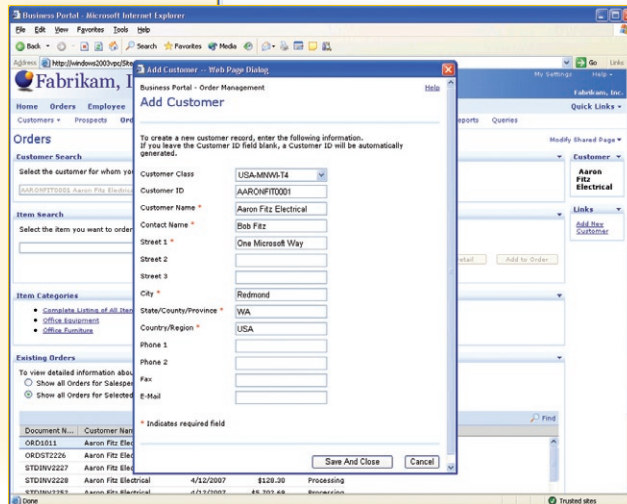
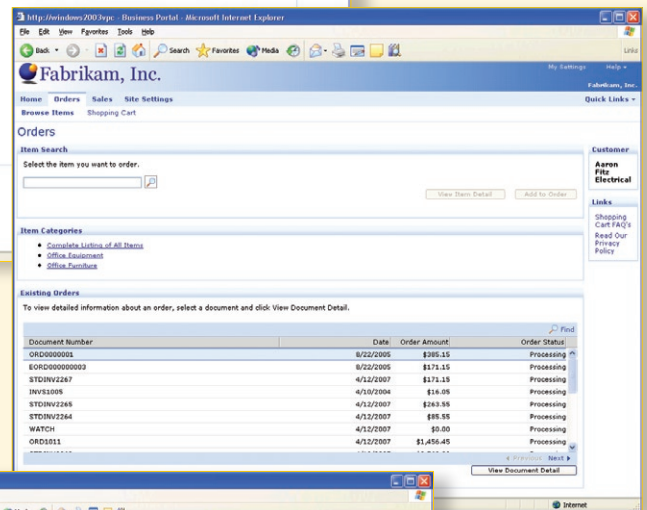
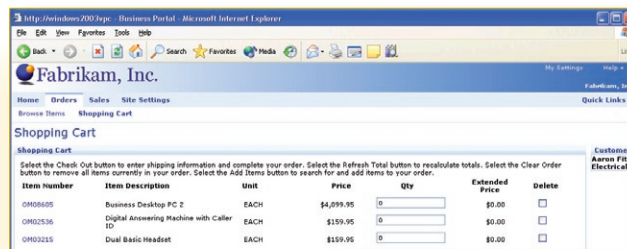
Expand your order entry portal using Windows SharePoint Services

Deliver up-to-date sales and marketing literature, FAQ's, support knowledge bases, etc. to your customers using the powerful information-sharing and collaboration tools in Windows® SharePoint™ Services.

Give salespeople and customers security-enhanced access to online information that allows them to place orders via an out-of-the-box, business-to-business portal, saving time and increasing the accuracy of orders.

GENERATE MORE SALES by allowing customers to enter their own orders online.

ENABLE CUSTOMERS TO VIEW ORDER STATUS ONLINE, so they won't need to call customer service representatives.



EMPOWER YOUR SALES FORCE to enter customer information online and create new customer orders while on the road.

[FEATURES OVERVIEW]

Online Order Entry and Order Status

Order Management uses Business Portal to provide secure, role-based access to information for salespeople and external customers and anytime, anywhere access to your order entry portal. Customers can view order status online, eliminating the need to call customer service representatives.

Flexible Inventory Item Catalog

Create item catalogs to organize inventory items into flexible categories so external customers can easily navigate through the inventory and find the items they're looking for.

Customer-Level Pricing

Create preferred pricing levels for your best customers, giving them a consistent shopping experience.

Extended Pricing

Order Management optionally works with Extended Pricing, allowing you to create a complex pricing structure, including date-specific pricing, customer-specific pricing, and promotions for special pricing options.

Ship-To Per Line

Save time and improve accuracy with the ability to select a shipping address for each line in a sales order.

Easy Inventory Maintenance

Add new items to your order entry portal with simple item entry — Web pages are automatically generated for each product.

Expanded Uses for Your Portal

Use Business Portal to create new Web pages and drag-and-drop Web Parts to expose additional business information. Create document libraries and lists using Windows SharePoint Services to deliver sales and marketing literature, FAQ's, support knowledge bases, and more.

Integrated Out-of-the-Box

Order Management integrates with Inventory and Sales Order Processing; online orders pass directly into your order entry system and product and pricing information is always accurate.