

Microsoft® Business Solutions—Great Plains®

Great Plains Standard

Managing your resources and business data effectively is a daunting task—but critical to your company's success in today's fast-paced, competitive marketplace.

Now, you can take hold of an integrated financial and business management system that's packaged and priced to meet the needs of small, growing organizations —Microsoft® Business Solution—Great Plains® Standard. This streamlined, comprehensive solution automates key processes and connects information across your business, empowering you and your employees to focus on core business initiatives, respond swiftly to customer requests, and make better strategic decisions.

Along with a track record that spans more than a decade, Microsoft Great Plains Standard offers seamless integration with the Microsoft Office System programs that your employees already know and use. A modular design lets you license the functionality you need, now and then, to customize your solution, add components, or transition seamlessly to Microsoft Great Plains Professional as your business changes and grows. And at all times, you can count on the expert support and services provided by Microsoft Certified Business Partners.

You know where you want to take your business. Now, pursue that business with confidence.

Microsoft
Business
Solutions

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Achieve sound return on investment

For smaller businesses with growing needs, Microsoft Great Plains Standard is streamlined to fit your budget and IT resources.

Analyze and share information

Enhance productivity with seamless Microsoft Office integration, including smart tags that let users drill back to Microsoft Great Plains data while working in the applications they already use.

Increase your efficiency

Empower employees with a consistent approach to managing your business operation, including comprehensive financial, distribution, reporting, and project management capabilities.

Improve your business decisions

Back up your choices by using built-in, inquiry, drilldown, and reporting capabilities that turn information into a powerful tool for improving business processes, analyzing financials, and more. Microsoft Great Plains Standard gives you a complete view of your operations to help you make fast, informed business decisions.

Extend access to information, processes, and applications

Unlock business potential and enhance productivity by providing role-based access to information and processes across your organization from a single Web-based portal with Microsoft Business Solutions Business Portal.

Master your financial operations

Make your financial operations work for you with integrated general ledger, payables and receivables, and case management functionality. Advanced financial analysis capabilities show you where you stand right now and where you'll be in the future.

Tap into powerful database and network technologies

Combine the power of Microsoft Windows® Small Business Server 2003 with Microsoft Great Plains Standard for affordable, sophisticated data management, networking, and collaboration capabilities.

Grow with confidence

When you invest in Great Plains Standard, you're assured the long-term backing from Microsoft Business Solutions with a seamless transition to Microsoft Business Solutions—Great Plains Professional when the time is right.

General Ledger

Achieve streamlined functionality, with Room to Grow

Build a solution that meets your specific needs: license the functionality and number of users that you need now, and then expand easily as your business needs change and grow.

The Microsoft Great Plains Standard application suite includes:

FOUNDATION

Report and System Manager
Professional user licenses (up to 10 users total)
Crystal Reports® 10.0

FINANCIAL MANAGEMENT

General Ledger with Advanced Financial Analysis
Microsoft Business Solutions for Analytics–FRx® Desktop
Additional Microsoft FRx Designer User
FRx DrillDown Viewer™ (Per Seat)
Fixed Assets Management
Payables Management
Receivables Management
Refund Checks
Revenue/Expense Deferrals
Bank Reconciliation
Cash Flow Management
Collections Management
Electronic Bank Reconciliation
Electronic Funds Transfer for Payables Management
Electronic Funds Transfer for Receivables Management
Analytical Accounting
Multidimensional Analysis
Multicurrency Management
Intercompany with Interfund Accounting
Integrated Cash Management solutions from Bank One and Microsoft

MICROSOFT BUSINESS PORTAL

Microsoft Business Portal
HRM Self Service Suite
Key Performance Indicators
Requisition Management
Project Time and Expense
Electronic Document Delivery

DISTRIBUTION

Inventory Management
Bill of Materials
Sales Order Processing w/ Advanced Invoicing
Invoicing
Purchase Order Processing
Landed Cost

HUMAN RESOURCE MANAGEMENT

Human Resources (up to 500 employees)

PAYROLL (U.S. OR CANADIAN)

Payroll (up to 500 employees)
Direct Deposit
Payroll Connect
Federal Magnetic Media
Bank One Direct Paychek Card Integration

PROJECT ACCOUNTING

Project Accounting

MANUFACTURING

Material Requirements Planning
Manufacturing Order Processing
Manufacturing Bill of Materials

CUSTOMIZATION TOOLS

Integration Manager – Conversions
Integration Manager – Financials
Integration Manager – Distribution
Modifier with Microsoft Visual Basic® for Applications (VBA)
eConnect
Customization Site License

INTEGRATION WITH OTHER MICROSOFT BUSINESS SOLUTIONS APPLICATIONS

Microsoft Business Solutions CRM
Microsoft Business Network
Microsoft Business Solutions Retail Management System

Work smarter with powerful technology

Microsoft Great Plains Standard offers your business several options for deploying your business management solution, depending on your specific data storage and management needs.

"Microsoft SQL Server is an incredibly stable platform. It has never crashed, we've never had to run file maintenance on it, and we've never had corrupt records. And our IT folks just love it!"

Dave Root,
Chief Financial Officer
Eagle's Flight

Choose the right database fit for you

Microsoft Great Plains Standard can be paired with the version of Microsoft SQL Server™ that best fits your business.

- **Microsoft SQL Server Desktop Engine (MSDE)** is included with Great Plains Standard at no additional cost, offering you an easy entry into Microsoft SQL Server technologies and a stable platform for growth.
- **Combine Great Plains Standard with Windows Small Business Server 2003 Standard Edition** and advance to more powerful capabilities. Along with sophisticated MSDE database management capabilities, letting you tap into the full networking and collaboration capabilities of Microsoft Exchange Server 2003 and Microsoft Windows Server™ 2003.
- **Step up to the full version of Microsoft SQL Server 2000** with Windows Small Business Server Premium Edition, including integrated data management tools and optimal levels of server performance and reliability.
- **Or run Microsoft SQL Server 2000 in a full Windows Server environment**, for the greatest combination of power and control over your network and data.

Extend access to information, processes and Great Plains applications via Web browser

Unlock business potential and increase employee productivity by extending information, processes, and applications across your organization with Microsoft Business Portal. With single point of entry and seamless integration to Microsoft Great Plains Standard, users can access the most relevant data and tools they need by using a Web browser, which helps deliver a solid return on investment.

- **Improve teamwork and performance** by empowering employees to collaborate on documents and projects and share information through Microsoft Business Portal, which is built on Microsoft Windows SharePoint® Services.
- **Deliver personalized, at-a-glance views** of key business information with the Key Performance Indicators module. Without juggling applications or sorting through financial data, Microsoft Business Portal Key Performance Indicators give executives the information they need, when they need it.
- **Help streamline human resources tasks** with role-based access with HRM Self Service Suite, which allows employees to view and update personal information confidentially.
- **Allow users to enter and approve project-related transactions** with Project Time and Expense, wherever an Internet connection is available.
- **Reduce paperwork and manual processes** by scheduling the e-mail delivery of sales documents to your customers in XML, HTML, Excel, or PDF with Electronic Document Delivery

Customer for Life

When you invest in Microsoft Great Plains Standard, you can count on a solution that will grow along with your changing needs. So, if you decide to upgrade to Microsoft Great Plains Professional, you'll be able to take advantage of a seamless migration without the hassles of data migration or learning a new system, as well as receive full credit for your Great Plains Standard license.

Award-Winning Service and Support

Recognized as one of the most responsive and innovative service teams in the industry, Microsoft Business Solutions backs your investment in Great Plains Standard by working with your local Microsoft Certified Business Solutions Partner to offer remarkable training and support services. Regardless of which support plan you choose, you'll receive software updates and access, 24 hours a day, 7 days a week, to CustomerSource, a Web site designed to enhance your productivity.

Transformational Assurance

A unique benefit of the Enhancements Program support plan, Transformational Assurances provides that when you license Great Plains Standard and you stay current on the Microsoft Business Solutions Enhancement Program, you will be able to move to the future Microsoft Business Solutions business application suites without having to repurchase the functionality you already have licensed. Any functionality equivalents between current solutions and the future solution are part of the Enhancement Program, so your investments today—and even yesterday—are more valuable because they help you to manage your business now, with an eye toward the future.

Microsoft Business Solutions is committed to providing enhancements and support for Microsoft Great Plains Standard through at least 2013.

To take advantage of Transformational Assurance, you will need to be licensed for Microsoft Great Plains Standard on the date you choose to move to the future Microsoft Business Solutions business application suite.

For more information on Microsoft Business Solutions—Great Plains Standard, visit www.microsoft.com/businesssolutions.